



No. <u>S - 240 25</u>° Vancouver Registry

EGIS IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

- AND -

IN THE MATTER OF *THE BUSINESS CORPORATIONS ACT*, S.B.C. 2002, c. 57, AS AMENDED

- AND -

IN THE MATTER OF BLACK PRESS LTD., 311773 B.C. LTD., AND THOSE ENTITIES LISTED IN APPENDIX "A"

PETITIONERS

PRE-FILING REPORT OF KSV RESTRUCTURING INC.
AS PROPOSED MONITOR

JANUARY 12, 2024

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1.0 Introduction

- 1. KSV Restructuring Inc. ("KSV") understands that Black Press Ltd. ("BP Holdco"), 311773 B.C. Ltd. ("311 BC"), and those other petitioner companies listed in Appendix "A" (collectively, the "Petitioners", and together with the Non-Petitioner Stay Parties (as defined below), the "Companies") intend to make an application to the Supreme Court of British Columbia (the "Court") under the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"), for an initial order (the "Initial Order") granting the Petitioners protection under the CCAA and appointing KSV as monitor in these proceedings (in such capacity, the "Monitor").
- Pursuant to the terms of the proposed Initial Order, the Petitioners are seeking, among other things, a stay of proceedings pending a further application to be heard on January 25, 2024 (the "Comeback Hearing"), should the Initial Order be granted.
- 3. KSV also understands that the Petitioners intend to seek to have the stay of proceedings and other provisions of the proposed Initial Order extended to the following foreign affiliates of the Petitioners in order to maintain stability and business operations through this restructuring process: Black Press (Barbados) Ltd. ("BP Barbados"), Whidbey Press (Barbados) Inc., Black Press Delaware LLC, and Black Press Group Oregon LLC (collectively, the "Non-Petitioner Stay Parties").
- 4. The principal purpose of these CCAA proceedings is to create a stabilized environment to enable the Companies to:
 - a) continue to operate in the ordinary course with the breathing space afforded by filing for protection under the CCAA;
 - b) secure required debtor-in-possession ("DIP") financing from Canso Investment Counsel Ltd. ("Canso", and in such capacity as portfolio manager for and on behalf of Canso Strategic Credit Fund, the "DIP Lender"), an entity related to the Noteholders (as defined below), to fund the Petitioners' ongoing business and the restructuring proceedings pursuant to a \$5.5 million DIP loan facility (the "DIP Facility"); and

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- c) undertake a court-supervised sale and investment solicitation process (the "SISP") for the Companies' assets and business with the view of identifying and completing a sale transaction. In this regard, the Petitioners have entered a stalking horse transaction term sheet (the "Staking Horse Term Sheet") with the Noteholders and Carpenter Newsmedia, LLC ("Carpenter", together with the Noteholders, the "Stalking Horse Purchaser") that, subject to Court approval and finalizing the Stalking Horse Transaction Agreement (as defined below), would be used as a stalking horse in the SISP.
- No relief is being sought at the initial application in respect of the SISP or the Stalking Horse Transaction Agreement.
- 6. The Affidavit of Christopher Hargreaves,¹ Director of Corporate Finance of Black Press Group Ltd. ("BP Canada"), sworn January 12, 2024 in support of the CCAA application (the "Hargreaves Affidavit"), provides, inter alia, background information concerning the Companies, their respective businesses, and the reasons for the commencement of these proceedings.
- If the Court grants the relief set out in the proposed Initial Order, the Court materials filed in these proceedings will be made available by KSV on its case website at www.ksvadvisory.com/experience/case/black-press.
- 8. KSV is filing this report (the "Pre-Filing Report") as the proposed Monitor. If the Initial Order is granted by the Court, the Monitor will file a report in respect of the relief to be sought by the Petitioners at the Comeback Hearing as well as any matters that arise after the date of this Pre-Filing Report.

1.1 Purposes of this Pre-Filing Report

- The purpose of this Pre-Filing Report is to provide the Court with further information related to certain of the relief sought by the Petitioners in the proposed Initial Order. This Pre-Filing Report discusses:
 - a) KSV's qualifications to act as Monitor,
 - b) background information with respect to the Companies;

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¹ Capitalized terms not otherwise defined in this Pre-Filing Report have the meanings ascribed to them in the Hargreaves Affidavit.

- c) the Petitioners' cash flow projection for the period of January 8, 2024 to March 17, 2024 (the "Cash Flow Forecast");
- d) the terms of the DIP Facility to be made available to the Petitioners by the DIP Lender, pursuant to a DIP financing term sheet (the "DIP Term Sheet");
- e) the rationale for the following charges to be included in the proposed Initial Order:
 - a charge in the amount of \$750,000 (the "Administration Charge") on the Petitioners' current and future property, assets and undertaking (collectively, the "Property") to secure the fees and disbursements of the Monitor, its legal counsel, and the Petitioners' Canadian and US legal counsel;
 - ii. a charge on the Property in the amount of \$10,674,000 in favour of the directors and officers of the Companies (i.e., the Petitioners and Non-Petitioner Stay Parties) (the "Directors' Charge"); and
 - iii. a charge up to the maximum amount of the Initial Advance (as defined below) of \$500,000, plus accrued and unpaid interest, fees and expenses thereon, on the Property in favour of the DIP Lender to secure advances to the Petitioners made under the DIP Facility prior to the Comeback Motion (the "DIP Lender's Charge", and together with the Administration Charge and the Directors' Charge, the "Charges");
- the proposed priority in the Initial Order of the Charges;
- g) a provision in the Initial Order permitting the Petitioners to pay amounts owing for goods and services supplied to the Petitioners prior to the date of the Initial Order if, in the opinion of the Petitioners, the supplier is critical to the Business and ongoing operations of the Petitioners, consistent with existing policies and procedures, subject to the terms of the DIP Term Sheet and with the consent of the Monitor; and
- h) the proposed Monitor's recommendations regarding the relief sought by the Petitioners in their application materials.

1.2 Scope and Terms of Reference

 In preparing this Pre-Filing Report, KSV has relied upon the Petitioners' unaudited financial information, books and records, information available in the public domain and discussions with the Petitioners' management and legal counsel.

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- 2. KSV has not audited or otherwise attempted to verify the accuracy or completeness of the financial information relied on to prepare this Pre-Filing Report in a manner that complies with Canadian Auditing Standards ("CAS") pursuant to the Chartered Professional Accountants of Canada Handbook and, accordingly, KSV expresses no opinion or other form of assurance contemplated under the CAS in respect of such information. Any party wishing to place reliance on the financial information should perform its own diligence.
- 3. An examination of the Cash Flow Forecast as outlined in the Chartered Professional Accountants of Canada Handbook has not been performed. Future oriented financial information relied upon in this Pre-Filing Report is based upon the Petitioners' assumptions regarding future events; actual results achieved may vary from this information and these variations may be material. KSV expresses no opinion or other form of assurance on whether the Cash Flow Forecast will be achieved.

1.3 Currency

 Unless otherwise noted, all currency references in this Pre-Filing Report are in Canadian dollars.

1.4 KSV's Qualifications to Act as Monitor

- KSV is a licensed trustee within the meaning of subsection 2(1) of the Bankruptcy and Insolvency Act (Canada) (the "BIA"). KSV is not subject to any of the restrictions to act as monitor set out in Section 11.7(2) of the CCAA.
- KSV has consented to act as monitor in these proceedings should the Initial Order be granted. A copy of KSV's consent to act as Monitor is attached hereto as Appendix "B".
- KSV has significant experience acting as CCAA monitor and other court-officer capacities in formal insolvency proceedings, including proceedings before this Court.
- 4. On December 1, 2023, KSV Advisory Inc. (an affiliate to KSV) was engaged by the Petitioners to assist them with preparation for this filing. During that time, KSV has developed an understanding of the Petitioners' business which will assist KSV to fulfil its duties as Monitor.

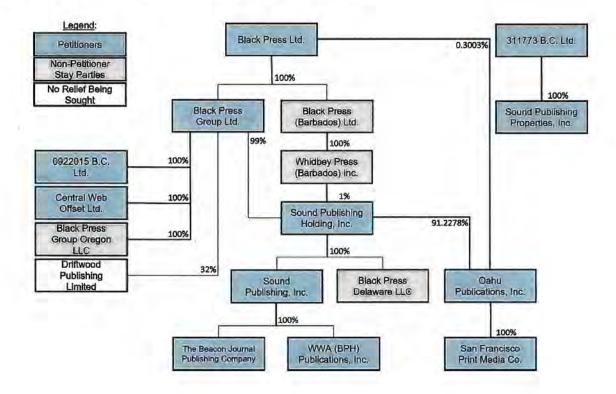
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2.0 Background

- Headquartered in Surrey, British Columbia, the Petitioners' primary business is print newspapers and magazines, digital news, marketing and advertising services, commercial printing, and parcel delivery operating in Canada in British Columbia, Alberta, Yukon, Nunavut, and Northwest Territories, and in the US in Washington, Alaska and Hawaii (collectively, the "BP Business").
- 2. The Hargreaves Affidavit sets out detailed information with respect to the Petitioners' business and operations and support for the relief sought pursuant to the Initial Order. The information contained in the Pre-Filing Report is not intended to be a detailed summary of all matters relating to the business of the Petitioners. KSV recommends that readers review the application materials filed by the Petitioners in respect of these CCAA proceedings.

2.1 Corporate Structure

The Petitioners' organizational chart is provided below:



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- 311 BC and BP Holdco are the parent entities in the corporate structure. The shareholders of BC Holdco and 311 BC are:
 - a) Black Press Holdings Ltd. (the Black family holding company) 80.65%;
 - b) Metroland Media Group Ltd.2 ("Metroland") 19.35%.

2.1.1 311773 B.C. Ltd. (311 BC)

- 1. 311 BC is a real estate holding company that owns 12 commercial properties in Canada and its operations consist of leasing the 12 properties to other entities in the Companies.
- In addition, 311 BC owns 100% of the shares in Sound Publishing Properties, Inc. ("SPP").
 SPP is a real estate holding company that owns one commercial property located in the US, which is leased to a third-party tenant. SPP has no other operations.

2.1.2 Black Press Ltd. (BP Holdco)

- BP Holdco is a holding company with its only operations being to employ Mr. David Black, the principal of the Companies, and his assistant.
- BP Holdco's main assets are its 100% ownership interests in Black Press Group Ltd. (i.e., BP Canada) and BP Barbados, a holding company that holds 100% of the outstanding shares of another holding company, Whidby Press.
- 3. Through its interest in BP Canada, BP Holdco directly and indirectly wholly owns the Companies' operating business in Canada and the United States (other than Hawaii), through Sound Publishing, Inc. ("BP Sound"). BP Holdco also indirectly owns 91.2278% of the shares (and directly owns 0.3003% of the shares) in the Companies' operating entity in Hawaii, Oahu Publications, Inc. ("BP Hawaii").

2.2 The BP Business

- The Companies primarily publish, sell and distribute news and supplies marketing and advertising services to retailers within the communities in which they operate. More specifically, the BP Business consists of:
 - sale and distribution of print local newspapers (21% of BP Business revenue);

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² Metroland (operating as "Metroland, Printing, Publishing and Distributing Ltd.") is Torstar Corporation's community news operation and currently subject to a proceeding in respect of its notice of intention to file a proposal under the Bankruptcy and Insolvency Act, R.S.C. 1985, c. B-3, as amended.

- b) sale of marketing and advertising services (57% of BP Business revenue);
- c) sale of excess press capacity (18% of BP Business revenue); and
- d) printed newspaper and parcel delivery services (3% of BP Business revenue).
- As previously discussed, the BP Business provides the above-noted services through the Companies' three operating business units (collectively, the "Operating Units"):
 - a) BP Canada BP Canada has 94 newspapers and websites, four magazines (throughout in British Columbia, Alberta, Yukon, Northwest Territories and Nunavut) and nine press centres.
 - b) BP Sound BP Sound is the Company's operating unit for the US market, excluding Hawaii. BP Sound has 30 newspapers in Washington, three newspapers in Alaska, and one press centre.
 - BP Hawaii BP Hawaii is the Company's operating unit for the Hawaiian market and is Hawaii's largest media company.

2.3 Employees

 As at the end of December 2023, the Companies employed approximately 1,220 employees (1,000 full-time and 220 part-time) and 755 contractors, summarized as follows:

Business Unit	Locations	Employees	Contractors		
BP Canada	British Columbia, Alberta, Yukon, Nunavut, and Northwest Territories	717	523		
BP Sound	Washington and Alaska	234	100		
BP Hawaii	Hawaii	272	132		

 As of December 20, 2023, the Companies had approximately 190 unionized employees, details of which are included in the Hargreaves Affidavit.

2.4 Pension Obligations

 The Companies' only registered pension plan is BP Canada's defined contribution pension plan (BC Financial Services Authority Plan Number P085565) (the "DC Plan"). Monthly combined employee and employer contributions are approximately \$150,000.

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2. In addition to the DC Plan, the Companies have various post-plan termination obligations, all of which are detailed in the Hargreaves Affidavit. Most notably, in connection with the purchase of Beacon by BP Sound, Beacon assumed sponsorship of the benefit obligations pursuant to The Employees' Retirement Plan of the Beacon Journal Publishing Company (the "Akron Plan"). As a result of the termination of the Akron Plan in February 2020, the Pension Benefit Guaranty Corporation ("PBGC") is administering the Akron Plan and has custody of the assets related to the same. PBGC claims that the liabilities associated with the Akron Plan total approximately US \$44.85 million.

3.0 Secured Obligations

3.1 Secured Notes

- 1. Prior to December 21, 2023, the Operating Units were parties to and borrowers under a credit agreement entered into with the lenders party thereto, and CIBC as agent for the lenders dated March 29, 2019 (as amended, the "Revolving Loan Credit Agreement"). Under the Revolving Loan Credit Agreement, the Operating Units had access to a revolving facility with a maximum principal amount of \$20,000,000 (subject to limitations pursuant to a borrowing base calculation) (the "Revolving Facility").
- 2. In addition to the Revolving Facility, BP Canada, as issuer, BP Holdco, as the parent of BP Canada, and Computershare Trust Company of Canada (the "Notes Trustee") entered into a trust indenture dated March 29, 2019 for the issuance of secured first lien promissory notes. The obligations owing by BP Canada under the notes (collectively the "Secured Notes") from time to time were guaranteed by the other Petitioners and the Non-Petitioner Stay Parties. The Companies granted to the Notes Trustee a security interest in substantially all of their respective present and future personal property and assets as security for the obligations under the Secured Notes. In addition, certain of the Petitioners granted real property charges to the Notes Trustee.
- 3. On December 21, 2023, Canso, in its capacity as portfolio manager for and on behalf of certain accounts, purchased additional Secured Notes in the principal amount of \$15 million. The proceeds generated from the additional Secured Notes were used to, among other things, repay the Revolving Facility and satisfy the obligations under the Revolving Loan Credit Agreement.

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- 4. Notwithstanding the payout of the obligations owing under the Revolving Loan Credit Agreement, CIBC agreed to continue to provide certain cash management services to the Companies provided that BP Canada pledge \$500,000 (the "CIBC Cash Collateral") by way of cash collateral as security. BP Canada has pledged the CIBC Cash Collateral to CIBC and delivered a cash collateral security agreement to CIBC.
- As at the date of this Pre-Filing Report, the total aggregate indebtedness outstanding under the Secured Notes is approximately \$61.54 million.

3.2 Mortgages

As noted above, the Companies, through 092 BC, BP Sound, 311 BC and SPP, own a
portfolio of real property most of which is used within the Companies' operations. As of
November 2023, the aggregate amount outstanding under the mortgages registered on title
was \$13.9 million.

4.0 Cash Flow Forecast

- The Petitioners have prepared a Cash Flow Forecast for the period January 8, 2024 to March 17, 2024. The Cash Flow Forecast and the Petitioners' statutory report thereon pursuant to Section 10(2)(b) of the CCAA are attached hereto as Appendix "C".
- The Cash Flow Forecast indicates that the Petitioners require funding prior to the Comeback Motion, as reflected in the table below.

(unaudited; CAD; \$000s)	Jan 8 - Jan 28
Receipts	14,947
Disbursements	
Payroll	(7,463)
Distributors	(2,098)
Newsprint, press supplies, ink, printing	(2,312)
Other	(4,563)
Professional fees	(1,229)
	(17,665)
Net Cash Flow	(2,718)
Opening Cash Balance	2,279
Net Cash Flow	(2,718)
Shortfall prior to the Comeback Motion	(439)

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- 3. In order to provide the Petitioners with the liquidity required to fund their operations, the Petitioners are seeking the approval of the DIP Term Sheet, provided that until the Comeback Hearing, the Petitioners are only requesting that they be permitted to draw up to \$500,000 to fund the expenditures noted in the table above (the "Initial Advance"). The amounts contemplated to be funded under the DIP Term Sheet are to be secured by the DIP Lender's Charge.
- 4. The amount required to be drawn in the first ten days represents approximately 9% of the total DIP Facility. KSV has reviewed the Cash Flow Forecast in detail with management and believes that only critical items are being funded until the Comeback Hearing. The critical payments include:
 - a) Payroll (\$7.46 million): represents employee payroll, vacation pay and benefits for the Petitioners;
 - Distributors (\$2.10 million): represents amounts payable to the various entities that distribute the Petitioners' publications;
 - Newsprint, press supplies, ink, printing (\$2.31 million): represents the various input costs associated with producing the Petitioners' publications;
 - d) Other (\$4.56 million): represents other critical expenses, including technology, marketing, rent, sales taxes, insurance, and administration expenses; and
 - e) Professional fees (\$1.23 million): US and Canadian professional fees paid for certain services completed in preparation of pre-filing materials.
- Based on KSV's review of the Cash Flow Forecast, the cash flow assumptions appear reasonable. KSV's statutory report on the Cash Flow Forecast is attached as Appendix "D".

5.0 DIP Facility

1. The Petitioners are seeking approval of the DIP Facility to fund their business and operations during this CCAA proceeding. A copy of the term sheet for the DIP Facility was provided as Exhibit "M" to the Hargreaves Affidavit. The key terms of the DIP Term Sheet³ are summarized below:

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³ All capitalized terms not defined herein have the meanings ascribed to them in the DIP Term Sheet.

- a) Borrowers: the Petitioners;
- b) <u>DIP Lender:</u> Canso;
- c) <u>Facility size:</u> up to a maximum of \$5.5 million, of which up to \$500,000 is projected to be required prior to the Comeback Hearing;
- d) Term: for a term ending the earlier of: (i) the occurrence of any event of default under the DIP Term Sheet that has not been cured or waived in writing by the DIP Lender; (ii) the closing of one or more sale transactions for all or substantially all of the assets or shares in the Borrowers in connection with the SISP or otherwise; (iii) the implementation of a plan of compromise or arrangement by the Borrowers pursuant to the CCAA; (iv) conversion of the CCAA proceedings into a proceeding under the BIA without the prior written consent of the DIP Lender; and (v) March 15, 2024;
- e) Interest: 10% per annum, capitalized monthly in arrears;
- f) Default rate: the interest rate plus 2% per annum; and
- g) <u>Fees:</u> none other than payment by the Borrowers of the legal fees and expenses of the DIP Lender;
- h) Security: the DIP Facility shall be secured by the DIP Lender's Charge; and
- Conditions: the material conditions precedent to the Initial Advance include:
 - the issuance of the Initial Order, which shall specifically authorize and approve the DIP Facility and the DIP Lender's Charge, in an amount corresponding to the Initial Advance;
 - ii. the filing of materials with the US Court for an order granting provisional relief to the Borrowers including, among other things, recognizing the CCAA proceedings and the Initial Order, imposing a stay of enforcement actions against the Borrowers' assets and proceedings against the Borrowers, and approving the DIP Facility and the DIP Lender's Charge;

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- iii. except to the extent not permitted by the CCAA, the DIP Lender's Charge shall have priority over all existing liens, claims, trusts and charges, except for the permitted priority liens which include the: (i) Administration Charge; (ii) Directors' Charge; (iii) KERP Charge; (iv) CIBC Priority Interest solely in respect of the Deposit; and (v) secured Encumbrances (the beneficiaries of which were not served with notice of the application for the Initial Order);
- iv. all representations and warranties contained in the DIP Term Sheet are true and correct as of the date of the Initial Advance; and
- v. the proceeds of the Initial Advance requested will be applied solely in accordance with the Cash Flow Forecast.

In addition to the conditions above, the following material conditions are not required for the Initial Advance but are required to be satisfied for any additional advance under the DIP Facility (each, an "Additional Advance"):

- vi. the issuance of (i) the Amended and Restated Initial Order (the "ARIO") approving the increase to the DIP Facility and the DIP Lender's Charge and (ii) the order approving the SISP (the "Sale Process Order");
- vii. the US Court shall have issued an Order Granting Additional Provisional Relief, the effect of which shall be to, among other things: (i) recognize the ARIO and approve the DIP Facility and the DIP Charge in accordance with the terms of the ARIO; and (ii) recognize the Sale Process Order;
- viii. the DIP Lender's Charge shall have priority over all existing liens, claims, trusts and charges, except for the permitted priority liens which include the (i) Administration Charge; (ii) Directors' Charge; (iii) KERP Charge; and (iv) CIBC Priority Interest solely in respect of the Deposit;
- ix. all representations and warranties contained in the DIP Term Sheet are true and correct as of the date of any Additional Advance; and
- x. the proceeds of the Initial Advance requested have been applied solely in accordance with the Cash Flow Forecast.

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- KSV considered the following factors when reviewing the reasonableness of the DIP Facility, as well as those set out in Section 11.2 of the CCAA:
 - a) KSV believes that the terms of the DIP Facility are reasonable in the circumstances;
 - b) the Companies have a critical and immediate need for interim financing. Without access to the DIP Facility, the Companies will be unable to maintain their operations or commence a restructuring process. The DIP Facility and the DIP Lender's Charge will allow the Companies to fund their critical payables, including payroll;
 - c) KSV believes that approval of the DIP Facility is in the best interests of the Companies' stakeholders and will advance the Companies' restructuring process. KSV does not believe that creditors of the Petitioners will be prejudiced as a result of the approval of the DIP Facility to the contrary, they will benefit from it as it will allow the Petitioners to conduct a SISP, which will enhance value by identifying the highest and best transaction for the Companies' stakeholders;
 - d) on the application for the Initial Order, the Petitioners are seeking approval to borrow, and secure only the amounts funded under the Initial Advance, which are those amounts required to sustain the business and make critical payments until the Comeback Hearing; and
 - e) KSV compared the terms of the DIP Facility to other DIP facilities approved by Canadian courts in CCAA proceedings commenced in 2022 and 2023. The comparison is attached as **Appendix "E"**. Based on KSV's review and analysis, the cost of the proposed DIP Facility is within the range of or lower than similar facilities of this size approved by the Court and other Canadian courts in CCAA and other restructuring proceedings. KSV notes, in particular, that interest rates on DIP facilities have increased due to the increase in the Bank of Canada's policy rate.

6.0 Court Ordered Charges

6.1 Administration Charge

1. The Petitioners are seeking an Administration Charge until the Comeback Hearing in an amount not to exceed \$750,000 to secure the fees and expenses of the Monitor, its counsel, and the Petitioners' Canadian and US counsel. Significant fees and costs have been incurred by these firms to-date in preparing for these proceedings and fees will continue to be incurred prior to the Comeback Hearing.

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- The Administration Charge is a customary provision in an initial order in a CCAA
 proceeding; it is required to provide security to the professionals engaged to assist a debtor
 company and to protect them if the debtor is unable to pay professional fees and costs
 during the CCAA process.
- 3. The Petitioners have worked with their legal counsel and KSV to estimate the proposed amount of the Administration Charge.
- 4. KSV believes that the Administration Charge in the amount of \$750,000 until the Comeback Hearing is reasonable and appropriate in the circumstances given the complexities of the Petitioners' proceedings and liquidity position. Accordingly, the professionals require the benefit of the Administration Charge to protect them for their pre-filing fees related to preparing for these proceedings, as well as for their fees and costs that will be incurred during these proceedings. Without such protection, the professionals are unlikely to be prepared to continue to provide services in these proceedings.
- 5. At the Comeback Hearing, KSV understands that the Petitioners intend to apply for an increase in the maximum amount of the Administration Charge to \$1,500,000.
- 6. The DIP Lender has been consulted on the proposed Administration Charge.

6.2 Directors' Charge

- The Petitioners are seeking a Directors' Charge in an amount not to exceed \$10,674,000.
 The amount of the Directors' Charge was estimated by the Companies in consultation with KSV, taking into consideration the potential exposure of the directors and officers for Canadian/US sales taxes, pension obligations, vacation pay, employee wages and source deductions until the Comeback Hearing.
- 2. The Companies are customarily and presently, in a payable position on sales taxes. KSV understands that the Petitioners are current on their normal course payroll obligations (including employee withholding taxes). Accordingly, the amount of the Directors' Charge represents the sum of:
 - the maximum amount of unpaid sales taxes owing by the Companies at any given time (\$1.62 million);
 - b) one payroll cycle (inclusive of source deductions) (\$3.71 million);

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- the estimated amount of the Companies' vacation pay owing to employees (\$5.30 million); and
- d) monthly pension obligations (\$48,511).
- 3. The Cash Flow Forecast contemplates that pension obligations, payroll taxes, and sales taxes will continue to be paid in the ordinary course. The proposed Directors' Charge provides protection for the Companies' directors and officers should the Companies fail to pay certain obligations which may give rise to liability for directors and officers.
- 4. KSV believes the Directors' Charge is reasonable given that, as outlined in the Hargreaves Affidavit, the directors and officers do not have the benefit of any insurance policies in respect of their potential liability. The directors and officers are not prepared to be personally liable for the Petitioners' obligations, and accordingly, without the benefit of the Directors' Charge, the continued cooperation of the directors and officers would be at risk, which would impair the Petitioners' ability to operate as a going-concern during these proceedings.
- KSV understands that at the Comeback Hearing, the Petitioners intend to apply for an increase of the Directors' Charge to \$13,806,000, representing their maximum total exposure at any point in time.
- 6. The DIP Lender has been consulted on the proposed Directors' Charge.

6.3 DIP Lender's Charge

- The Petitioners are seeking a charge in favour of the DIP Lender to secure advances under the DIP Facility. The size of the DIP Lender's Charge will be limited to the amount of the Initial Advance, plus accrued and unpaid interest, fees and expenses thereon, until the Comeback Hearing.
- The Petitioners will seek access to the full availability under the DIP Facility as part of the ARIO.
- 3. KSV is of the view that the DIP Lender's Charge is required as: (i) the Petitioners are in immediate need of liquidity, including to fund payroll; (ii) the terms of the DIP Facility are reasonable for the reasons set out in this Pre-Filing Report; and (iii) the DIP Lender is not prepared to provide further financing without the benefit of the DIP Lender's Charge.

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6.4 Priority of Charges

- 4. The Petitioners propose that the Charges have the following priority (with amounts to the date of the Comeback Hearing in brackets):
 - a) first, the Administration Charge (\$750,000);
 - b) second, the Directors' Charge (\$10,674,000); and
 - third, the DIP Lender Charge (to the maximum amount of the obligations outstanding under the DIP Facility at the relevant time).
- 5. The Monitor is of the view that the priority of the Charges is appropriate and in the interest of facilitating these proceedings.

7.0 Proposed Payment of Critical Vendor Obligations

- On its application for the Initial Order, the Petitioners are seeking a provision permitting them to make payments to certain critical vendors integral to the operation of the business in respect of obligations arising prior to the commencement of its CCAA proceedings.
- The Petitioners seek authorization to pay these obligations subject to the terms of the DIP Term Sheet and the written consent of the Monitor.
- 3. The proposed Monitor is familiar with provisions of orders under the CCAA permitting the debtor company to pay specific pre-filing obligations, where appropriate. In KSV's view, such payments should be a limited exception to the general rule prohibiting payment of pre-filing obligations. However, it is also recognized that in certain exceptional circumstances, such payments to certain post-filing suppliers are required or appropriate to preserve the value of a debtor's business for the benefit of stakeholders. KSV understands that certain of the Companies' vendors are single source and the Companies do not have contracts with these vendors to ensure continued supply during the CCAA proceedings.
- 4. KSV is supportive of the Petitioners' request for the inclusion of a provision authorizing it to pay certain pre-filing obligations owing to critical vendors, including of the Non-Petitioner Stay Parties. KSV will review each proposed payment in accordance with the foregoing criteria prior to providing (or not providing) the Monitor's required consent, with a view to ensuring that payments to suppliers/contractors in respect of pre-filing obligations are limited to those reasonably necessary in the circumstances.

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8.0 Comeback Hearing

- KSV understands that at the Comeback Hearing, the Petitioners intend to seek, among other things, the following relief:
 - a) an ARIO, among other things:
 - i. extending the stay of proceedings to March 15, 2024;
 - ii. approving and authorizing BP Holdco and 311 BC to enter into a support agreement among the Noteholders, CNL, BP Holdco, and 311 BC pursuant to which, the Noteholders and CNL have agreed to support these CCAA proceedings and the cases under chapter 15 of title 11 of the Bankruptcy Code seeking an order to recognize and enforce the CCAA orders in the US and protect against any potential adverse action taken by US-based parties, including the requested ARIO, the Stalking Horse Transaction Agreement and the SISP Approval Order (both as defined below);
 - iii. increasing the maximum principal amount that the Companies can borrow under the DIP Facility to \$5.5 million;
 - iv. increasing the maximum amount of certain Charges; and
 - v. approving a key employee retention program (the "KERP") and the granting of a charge on the Property for the benefit of the key employees referred to in the KERP up to a maximum amount of \$61,500 and US \$70,000 (the "KERP Charge"); and
 - b) the Sale Process Order, among other things:
 - authorizing and directing BP Holdco and 311 BC to negotiate and finalize a
 definitive stalking horse transaction agreement (such definitive agreement
 being the "Stalking Horse Transaction Agreement") with the Stalking Horse
 Purchaser on the terms set forth in the Stalking Horse Term Sheet;
 - ii. approving the Bid Protections set forth in the Stalking Horse Term Sheet and authorizing BP Holdco and 311 BC to pay the amounts in respect of the same to the Stalking Horse Purchaser (or as it may direct) in the circumstances and manner described in the Stalking Horse Term Sheet;

ksv advisory inc. Page 17 of 19

- iii. granting a Court-ordered charge over the Property in favour of the Stalking Horse Purchaser as security for payment of the Bid Protections, with the priority set out therein; and
- iv. approving the SISP in which the Stalking Horse Transaction Agreement will be used as the stalking horse bid and authorizing the Petitioners to implement the SISP pursuant to its terms.
- If appointed as Monitor, KSV intends to provide comments on the relief to be sought at the Comeback Hearing in a further report.

9.0 Conclusion and Recommendation

 Based on the foregoing, KSV respectfully recommends that this Court grant an initial order under the CCAA on the terms of the draft Initial Order set out in the Petitioners' application materials.

All of which is respectfully submitted,

KSV Bestructuring Inc.

KSV RESTRUCTURING INC.,

in its capacity as proposed monitor of

Black Press Group Ltd, 311773 B.C. Ltd, and those entities listed in Appendix "A", and not in its personal capacity

ksv advisory inc.

Page 18 of 19

Appendix "A"

PETITIONERS

A. Canadian Petitioners

Black Press Ltd.

311773 B.C. Ltd.

Black Press Group Ltd.

0922015 B.C. Ltd.

Central Web Offset Ltd.

B. <u>US Petitioners</u>

Sound Publishing Holding, Inc.

Sound Publishing Properties, Inc.

Sound Publishing, Inc.

Oahu Publications, Inc.

The Beacon Journal Publishing Company

WWA (BPH) Publications, Inc.

San Francisco Print Media Co.

Appendix "B"

No. Vancouver Regist

IN THE MATTEROMPANHES' CREDITORS ARRANGEMENT 1985, C-36, AS AMENDED

AND

IN THE MATTERUSFNESS CORPORA, TISONS. Q.C. T2002, c. 57
AMENDED

AND

IN THE MATTER OF BLACK PRESS LTD., 311773 B.C. LTD., & AND THOSE ENTITIES LISTED IN SCHEDULE "A

PETITIONERS

CONSENT TO ACT

KSV Restruc**K&V)** note the by (consents to act as the the within proceedings on the material terms soughould such an order be granted by the Court.

KSV is qualified to act as the Monitor of the Companies' Creditors Arrangement Act, R. S. C. 1985, c. C-36, as amend DATED at Calgary, in the Province of Alberta, thi

KSV RESTRUCTURING INC.

Pe

Name: Jason Knight

Title: Managing Director

SCHEDULE "A" Petitioners

A. <u>Canadian</u> Petitioners Black Press Ltd. 311773 B.C. Ltd. Black Press Group Ltd.

0922015 B.C. Ltd.

Central Web Offset Ltd.

B. <u>US Pet</u>itioners

Sound Publishing Holding, Inc.
Sound Publishing Properties, Inc.
Sound Publishing, Inc.
Oahu Publications, Inc.
The Beacon Journal Publishing Company
WWA (BPH) Publications, Inc.
San Francisco Print Media Co.

Appendix "C"

Black Press Ltd. and 311773 B.C. Ltd. et. al. Projected Weekly Cash Flow Statement (Consolidated)
January 8, 2024 to March 17, 2024
(Unaudited; \$CAD Thousands)

	Week ending											
	Note	14-Jan-24	21-Jan-24	28-Jan-24	04-Feb-24	11-Feb-24	18-Feb-24	25-Feb-24	03-Mar-24	10-Mar-24	17-Mar-24	Total
RECEIPTS												
Collections	2	5,516	4,716	4,716	4,169	4,569	4,169	4,169	4,656	5,456	4,656	46,793
DISBURSEMENTS												
Operating Disbursements											11	
Payroll	3	(3,064)	(1,913)	(2,486)	(1,919)	(2,215)	(1,913)	(595)	(3,196)	(1,540)	(3,196)	(22,038)
Newsprint, press supplies, ink, printing	4	(629)	(629)	(629)	(629)	(629)	(629)	(629)	(629)	(629)	(629)	(6,295)
Distributors	5	(947)	(203)	(947)	(423)	(947)	(203)	(947)	(423)	(947)	(203)	(6,191)
Sales taxes		2. - 2.	•	(705)	•	=	-	(300)		(405)	- 1	(1,410)
Other operating costs	6	(1,161)	(1,711)	(1,411)	(1,539)	(1,161)	(961)	(1,211)	(1,539)	(1,161)	(961)	(12,812)
		(5,801)	(4,456)	(6,178)	(4,510)	(4,953)	(3,706)	(3,682)	(5,787)	(4,683)	(4,989)	(48,746)
Other Disbursements (Income)												
Restructuring costs	7	(34)	(279)	(916)	(1,293)	(546)	(848)	(384)	(325)	(248)	(719)	(5,594)
Key employee retention program	8	_		-			-	-	-	-	(156)	(156)
		(34)	(279)	(916)	(1,293)	(546)	(848)	(384)	(325)	(248)	(875)	(5,750)
Total Disbursements		(5,835)	(4,736)	(7,094)	(5,803)	(5,499)	(4,554)	(4,066)	(6,113)	(4,931)	(5,865)	(54,496)
Net Cash Flow		(319)	(20)	(2,379)	(1,634)	(930)	(385)	103	(1,456)	526	(1,208)	(7,703)
Opening cash balance		2,279	1,960	1,940	-	_	-	-	103	-	526	2,279
Net cash flow		(319)	(20)	(2,379)	(1,634)	(930)	(385)	103	(1,456)	526	(1,208)	(7,703)
DIP facility advances		- '		438	1,634	930	385	-	1,354		683	5,424
Ending cash balance		1,960	1,940		-	-	50.7 -	103	-	526	(0)	

Black Press Ltd. and 311773 B.C. Ltd. et. al.

Notes to Projected Weekly Cash Flow Statement (Consolidated)

January 8, 2024 to March 17, 2024

(Unaudited; \$CAD Thousands)

Purpose and General Assumptions

- The purpose of the projection is to present a cash flow forecast of Black Press Ltd., 311773 B.C. Ltd. and the following other petitioner companies (collectively, the "Petitioners") from January 8, 2024 to March 17, 2024 (the "Period") in respect of the proceedings under the Companies' Creditors Arrangement Act ("CCAA"). Certain Petitioners' receipts and disbursements were forecasted in US dollars, converted at a rate of 1.3507:1.
 - · Black Press Group Ltd.
 - 0922015 B.C. Ltd.
 - · Central Web Offset Ltd.
 - · Sound Publishing Holding, Inc.
 - · Sound Publishing Properties, Inc.
 - · Sound Publishing, Inc.
 - · Oahu Publications, Inc.
 - . The Beacon Journal Publishing Company
 - · WWA (BPH) Publications, Inc.
 - · San Francisco Print Media Co.

The cash flow projection has been prepared based on hypothetical and most probable assumptions.

Hypothetical

2. Represents collection of revenue from operations.

Most Probable

- 3. Represents employee payroll, vacation pay and benefits for the Petitioners.
- 4. Represents the various input costs associated with producing the Petitioners' publications.
- 5. Represents amounts payable to the various entities that distribute the Petitioners' publications.
- 6. Represents other critical expenses, including technology, delivery costs, marketing, rent, insurance, and administration expenses.
- 7. Includes fees of the monitor, its counsel, the Petitioners' US and Canadian counsel, and Canso's US and Canadian counsel.
- 8. Represents payment of the key employees retention plan that the Petitioners' will seek to have approved at the Comeback Hearing.

IN THE SUPREME COURT OF BRITISH COLUMBIA IN THE MATTEROMPANHES' CREDITORS ARRANGEMENT & R. S. C. 1985, c. C-36, AS AMENDED

IN THE MATTER OF BLACK PRESS LTD., 311773 B.C. LTD., AND THOSE ENTITIES LISTED IN SCHEDULE "A

MANAGEMENT'S REPORT ON CASH FLOW STATEMENT (paragraph 10(2)(b) of the CCAA)

The management of Black Press Ltd., 311773 B.C. L listed in Schedule P'eta'iti in behtassa cetidveevleyl, optehde the assprepared the attached statement thotay pobjetane drycas at the period January 8, 2002 at shto F Mbawrc And I17 suc 2h0 2 at s (ut ming disclosed in the notes to the Cash Flow.

The hypothetical assumptions are reasonable and cas described in Note 1 to the Cash Flow, and the and consistent with the plans of the Petitioners a

Since the Cash Flow is based on assumptions regar from the information presented and the variations

The Cash Flow has been prepared solely for the phypothetical and probable assumptions set out ther the Cash Flow may not be appropriate for other pu

Dated at Vancouver, 15 rdiatyi sohf Cloal nuunabriya, t2h0i2s4.12

BLACK PRESS LTD., 311773 B.C. LTD., AND THOSE ENTITIES LISTED IN SCHEDULE "A"

Per: Chris Hargreaves

Director of Corporate Finance

Black Press Group Ltd.

SCHEDULE "A"

Petitioners

A. <u>Canadian</u> Petitioners

Black Press Ltd.

311773 B.C. Ltd.

Black Press Group Ltd.

0922015 B.C. Ltd.

Central Web Offset Ltd.

B. <u>US Pet</u>itioners

Sound Publishing Holding, Inc.

Sound Publishing Properties, Inc.

Sound Publishing, Inc.

Oahu Publications, Inc.

The Beacon Journal Publishing Company

WWA (BPH) Publications, Inc.

San Francisco Print Media Co.

Appendix "D"

IN THE SUPREME COURT OF BRITISH COLUMBIA

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c.C-36, AS AMENDED

IN THE MATTER OF BLACK PRESS LTD., 311773 B.C. LTD., AND THOSE ENTITIES LISTED IN SCHEDULE "A"

MONITOR'S REPORT ON CASH FLOW STATEMENT

(paragraph 23(1)(b) of the CCAA)

The attached statement of projected cash-flow of Black Press Ltd., 311773 B.C. Ltd., and those other petitioner companies listed in Schedule "A" (collectively, the "**Petitioners**"), as of the 12th day of January, 2024, consisting of a weekly projected cash flow statement for the period January 8, 2024 to March 17, 2024 (the "**Cash Flow**") has been prepared by the management of the Petitioners for the purpose described in Note 1, using the probable and hypothetical assumptions set out in the notes to the Cash Flow.

Our review consisted of inquiries, analytical procedures and discussions related to information supplied by the management and employees of the Petitioners. Since hypothetical assumptions need not be supported, our procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the Cash Flow. We have also reviewed the support provided by management for the probable assumptions and the preparation and presentation of the Cash Flow.

Based on our review, nothing has come to our attention that causes us to believe that, in all material respects:

- a) the hypothetical assumptions are not consistent with the purpose of the Cash Flow;
- as at the date of this report, the probable assumptions developed by management are not suitably supported and consistent with the plans of the Petitioners or do not provide a reasonable basis for the Cash Flow, given the hypothetical assumptions; or
- the Cash Flow does not reflect the probable and hypothetical assumptions.

Since the Cash Flow is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and the variations may be material. Accordingly, we express no assurance as to whether the Cash Flow will be achieved. We express no opinion or other form of assurance with respect to the accuracy of any financial information presented in this report, or relied upon in preparing this report.

The Cash Flow has been prepared solely for the purpose described in Note 1 of the Cash Flow and readers are cautioned that it may not be appropriate for other purposes.

Dated at Toronto, Ontario this 12th day of January, 2024.

KSV RESTRUCTURING INC.

KSV Bestructuring Inc.

IN ITS CAPACITY AS PROPOSED CCAA MONITOR OF

BLACK PRESS LTD., 311773 B.C. LTD., AND THOSE ENTITIES LISTED IN SCHEDULE "A"

AND NOT IN ITS PERSONAL CAPACITY

SCHEDULE "A"

Petitioners

A. Canadian Petitioners

Black Press Ltd.
311773 B.C. Ltd.
Black Press Group Ltd.
0922015 B.C. Ltd.
Central Web Offset Ltd.

B. <u>US Petitioners</u>

Sound Publishing Holding, Inc.
Sound Publishing Properties, Inc.
Sound Publishing, Inc.
Oahu Publications, Inc.
The Beacon Journal Publishing Company
WWA (BPH) Publications, Inc.
San Francisco Print Media Co.

Appendix "E"

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