

KSV GROWS LITIGATION SUPPORT SERVICES

DOUGLAS HYATT AND ELIZABETH GJATA WILL ENHANCE KSV'S VALUATIONS PRACTICE, PARTICULARLY IN INSURANCE LITIGATION MATTERS

KSV ADVISORY INC. is proud to announce the further growth of its valuations practice through the additions of Doug Hyatt and Elizabeth Gjata of D.E. Hyatt Litigation Economics Inc., who will be practicing in association with KSV to broaden its offering in insurance liability cases. KSV Advisory Inc. is one of Canada's leading independent consulting firms focused on restructuring, valuation, and financial advisory services. Having recently joined forces with Errol Soriano and Neil de Gray, this is another example of the firm's ability to attract top talent and its commitment to becoming the leading provider of dispute, valuation, and financial advisory services in Canada.

Douglas Hyatt is an economist and professor emeritus of economic analysis and policy at the University of Toronto's Rotman School of Management. With extensive experience representing clients in litigation matters, and over 30 years of research in compensation and valuation, Doug brings the skills and expertise required to expand KSV's litigation support services to include a broader economic perspective.

Elizabeth Gjata is two-time graduate of the University of Toronto – first earning her Bachelor of Commerce from the Rotman School of Management, then her Juris Doctor from the Faculty of Law. With over a decade of experience in the field, Elizabeth combines her understanding of economics and law to provide comprehensive support



in an array of civil litigation matters, including personal injury and medical malpractice.

Errol Soriano, a managing director at KSV, is thrilled to bring Doug and Elizabeth into the KSV fold and establish what he believes to be a different perspective in the litigation support services area. He and Doug have shared referrals back and forth for many years. "Adding Doug and Elizabeth expands our skillsets and offerings to



KSV specializes in restructuring and insolvency, crisis management including high-stakes litigation, turnaround consulting, distressed corporate finance, business valuation, and liquidity management for businesses and their shareholders across North America.



the litigation community to include the unique perspective of an economist,” explains Soriano. “They have a different way of looking at problems. As business valuers, we address valuation issues from a financial and accounting perspective; they add a broader economic and labour market perspective – which can be particularly helpful in determining damages in complex litigation matters.”

Bobby Kofman, president of KSV, sees the addition as a strategic step in providing clients with a wider breadth of expertise to address their litigation and valuation issues.

Kofman believes that “the perspective of an economist will be particularly helpful in



Elizabeth Gjata, JD



Douglas Hyatt, PhD

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Douglas Hyatt

our work in cases involving competition, price fixing, and employment. Doug and Elizabeth will also complement our insolvency and restructuring practice, including in the area of labour relations, where Doug has deep expertise.”

Doug and Elizabeth were attracted to KSV’s reputation for providing indepen-

dent advice and their ability to serve clients from every angle. Throughout their careers, Doug and Elizabeth have provided expertise in insurance valuation, price-setting, and employment matters. Regardless of the matter at hand, they view their roles as estimating losses in a fair and objective matter. Together with KSV, they will continue to expand their work across Canada.

For Doug, the most rewarding part of this work is “getting to a resolution that the parties can agree on, while establishing principles and key considerations that go into a calculation of what losses should be. Everyone has a principled way to establish what a settlement should be. I enjoy working with people to take them through the process

and provide fair and objective opinions to help find a just resolution.”

For Elizabeth, she has a keen awareness that her opinions have life-altering implications for her clients. She understands the importance of being thorough in her analysis without losing sight of the need to turn opinions around quickly so as to never be the cause of delay in a case. By combining forces with KSV, Gjata is thrilled to “have the resources and comprehensive services of the KSV team.”

Doug Hyatt and Elizabeth Gjata are both energized by the prospect of combining with KSV to grow this area of the practice expertise. Working with KSV, they seek to further expand their leadership positions in their areas of expertise in Canada. Hyatt adds, “With KSV, the ability to hire the best people and to mentor them means that the industry can expect continuity, now and in the future.” 